

# Exhibit A

## Business Operations

There are five people who work at this location. We all work by appointment only, so we do not advertise for or accept walk in clientele. Clients book online or by calling or texting for appointments.

### **Laura's schedule**

Monday 10-3  
Tuesday 10-3  
Friday 10-3  
Saturday 10-3

### **Sandy's schedule**

Sunday 10-3  
Tuesday 9-1  
Wednesday 9-1  
Saturday as needed

### **Dan's schedule**

Wednesday 10-5  
Thursday 10-5  
Saturdays, as needed

### **Erin's schedule**

Tuesday 10-2  
Wednesday 10-2  
Fridays 10-2  
1 Saturday/month 10-2

### **Valerie's schedule**

Mon-Saturday 9-6 availability  
She takes a different day off during the week

There are four treatment rooms. We all have a buffer of time in between clients so rarely will anyone be waiting in the waiting area. The times above are times we are available, although not everyone is working during all of the time indicated. Sometimes we may stay a bit later if needed.

Looking at the last 3 month's average here are the number of people that each practitioner sees weekly. The services of the first four (Laura, Sandy, Dan and Erin) are longer services (massages and facials) taking usually 60-120 minutes. Valerie does wax services that are much shorter in duration, depending on the wax services needed.

Laura 11  
 Sandy 6  
 Dan 7  
 Erin 5  
 Valerie 25

The absolute maximum that we have at the spa at one time is four practitioners and four clients. This occurs rarely as you can see that our available hours are part-time. Sandy is semi retired. Dan works at another place in Foresthill. Laura works in Auburn part time as well.

Sunday	Monday	Tuesday	Wed	Thursday	Friday	Saturday
Sandy	Valerie Laura	Valerie Laura Erin Sandy	Erin Sandy Dan	Valerie	Valerie Laura Erin	Valerie( Laura Erin 1X/mo Sandy or Dan as needed